

# Dr Martin Hadley-Brown

- GP, Thetford, Norfolk.
- Chairman, Primary Care Diabetes Society
- Professional Advisory Council, Diabetes UK, 2001 – 6
- Clinical Teacher, University of Cambridge
- Hospital Practitioner, Elsie Bertram Diabetes Centre, NNUH. 1997 - 2004

# **The contribution of specialist services to integrated diabetes care.**

ABCD Autumn symposium.  
London, 2 November 2006



# What do people with diabetes want?

- Accessibility
  - Expertise
- Continuity of care
  - Research
- Well planned and delivered services

(the Professor, visiting them at home, at a time and frequency of their choosing?)

# What does Primary Care do well?

- Accessibility
- Continuity of care
  - Holistic care
  - Teamwork
- Breadth of experience
  - Records / IT
- Ethics & Common Sense
- Understanding of hospitals
  - Input to local planning

( we can teach too, but can't provide structured DM education unsupported)

# What does Specialist Care do well?

- Detailed expertise
- Depth of experience
- Knowledge and familiarity with rarities
- Research – performance & interpretation
  - Access to specialist team: DSNs etc
    - Teaching and leadership
    - Input to local / strategic planning
    - Ethics & Common Sense

( but do you understand GP, if you haven't done any?)

# Whom should specialists see?

- **Children & adolescents** (but you need special skills to engage them )
- **'Non Type 1 & 2' diabetes**..complex endocrine
- **Complex complications**
- **Complex needs**
- **Pre conception & pregnant**
- **Primary Care failures**

*And you need to be able to see them SOON*

# Combining talents

- **Communication** (needs mutual understanding..F2s in GP?)
- **Integrated teaching and practice**
- **Research links**
- **Provide and advocate for the best possible diabetes services**
- **Agreed guidelines**
- **Facilitate patient movement 1e -> 2e and vice versa.**



*Be a diabetologist.....*



# Some things to consider

- Get out into the community – clinics / teaching
- Strong united ‘networks’ *could* help
- Enthuse students & juniors
- Consider joining with primary care in research
- What do YOU think you do well?

# Obstacles

- DoH divides to rule
- Communication (until NPfIT)
- Perceptions of PCTs as Primary Care focussed
- Perception of hospital care as expensive / inefficient
- Practice Based Commissioning
- Misunderstanding of QOF
- Payment By Results
- Increasing prevalence of DM



# Practice Based Commissioning

Consortia of practices within a locality will define required services.

(PCDS has been involved in producing guidance for those commissioning diabetes services.)

These consortia will be accountable for budgets.

Generally PCTs will continue to commission.

# Payment By Results

- Fixed cost per case – inpatient and outpatient
- New patient ~ £250
- Follow up ?£150
- What will these include? ~ ‘care packages’
- *Incentive / necessity to minimise / delay referrals*
- *Will both sides play the system?*

# Quality & Outcomes Framework

- GP negotiators came to an agreement with government in 2004 re 'new contract' GMS2
- Part of this involved the requirement to demonstrate achievement of process and outcome indicators. These were designed to be 'easily measured' and are audit / payment triggers, NOT suggested clinical targets.
- They are not 'payments for work done' but 'payments for ensuring service provision'.

# GMS vs GMS2 income streams

## 'The Red Book'

- Practice allowance
- Partial staff costs
- Item of service fees
- Post 1990 targets
- Premises payments
- Various reimbursements

## GMS2

- Global sum & MPIG
- Additional services
- Enhanced services
- QOF



# *Make yourself indispensable!*

- Make friends & influence people
- Concentrate on your strengths – the things others can't do as well at any price!
- Don't lose self-confidence
- Be efficient
- Poor communications distort messages and alienate purchasers, GPs and patients

# *Nihil illegitimi carborundum*

PCDS wants '*vibrant and successful specialist diabetes services.*'

- We need to promote an atmosphere of mutual respect – *our patients deserve nothing less.*
- We must work with each other to continue to develop and provide high quality services
- Who benefits from sniping between primary / secondary services?

# and now to provoke!

- GPs vary from the sublime to the....
- Hospital management is expensive..£250 per first consultation is 2.5 times the cost of a year's primary care (not just diabetes)
- In-patient management of patients with diabetes is often sub-optimal
- QOF has delivered the greatest improvement in DM care of the decade

ARE YOU SURE THIS MEANS "WE COME IN PEACE"?

